

HGACBuy Solicitation #AO04-26

Customization Categories Pricing Form

Respondent: **EIDorado National (California) Inc.**

Due to the potential specialization associated with some vehicles, as applicable, responses may include a completed H-GAC Customization Table. This table is meant to isolate those special/custom options that do not fall under the published manufacturer's standard options, and which may be required to address custom configurations. If customization typically or potentially applies to the vehicles that Respondent is proposing for this Solicitation, Respondent shall group these options into categories (as narrowly defined as possible – reference examples provided on this form) and price on this form. Respondent may quote as many categories as deemed necessary to cover any anticipated customization that may be required when building these customized vehicles.

Please name each category accordingly. Below are some examples of customization categories and options that could be used when configuring these categories. Respondent will provide a price range for each Category, and pricing should specify the low and high price range (\$) for that specific category. This price range will apply to all options within the

Category	Customization Description	Price, Minimum	Price, Maximum
*** Examples ***			
Underlying vehicle: cab-chassis	Customization options for the modifications of the standard chassis configurations to enhance, adjust, reposition, replace or otherwise alter bumpers, rails, suspension, drivetrain, fuel system, exhaust, or other specific or general layout that a customer's needs necessitate	\$500	\$20,000
Truck cab	Customization options for the modification of seating, electronics, dashboard, driving operation and/or controls, storage, and similar	\$500	\$10,000
Exterior - paint / graphics	Customization options for custom painting, sealants, fleet logos, lettering, and similar	\$100	\$5,000
Interior - seating	Customization options for seat configurations	\$100	\$20,000
Exterior - equipment	Customization options for exterior storage, lighting, cameras, or similar	\$100	\$5,000
Custom Electrical	Customization options for custom WIFI System	\$750	\$4,000
Custom Electrical	Customization options for custom Prewire for electrical systems	\$100	\$17,000
Custom Electrical	Customization options for custom Automatic Passenger Counter	\$750	\$4,000
Custom Electrical	Customization options for custom Digital Farecard Reader	\$750	\$4,000
Custom Electrical	Customization options for custom Back up Obstacle Detection	\$750	\$15,000
Custom Electrical	Customization options for custom Collision avoidance System	\$2,500	\$25,000
Custom Electrical	Customization options for custom Pedestrian Alert System	\$2,500	\$25,000
Custom Electrical	Customization options for custom On Board Data Recorder	\$750	\$10,000
Custom Electrical	Customization options for custom Telematics	\$2,500	\$50,000
Custom Electrical	Customization options for custom Traffic Signal Priority	\$750	\$10,000
Custom Electrical	Customization options for custom 2-Way Radio	\$750	\$10,000
Custom Electrical	Customization options for custom Antenna (each)	\$100	\$2,000
Custom Electrical	Customization options for custom Automatic Vehicle Location System	\$2,500	\$50,000
Custom Electrical	Customization options for custom Automatic Vehicle Annunciation System	\$2,500	\$50,000
Custom Electrical	Customization options for destination sign programming	\$10	\$2,000
Custom Electrical	Customization options for custom Infotainment System	\$1,000	\$20,000
Custom Electrical	Customization options for custom Surveillance Camera System	\$1,000	\$20,000
Electrical Systems	Customization options for custom Low Voltage electrical components and configurations	\$100	\$2,000
Electrical Systems	Customization options for custom High voltage battery components and configurations	\$1,000	\$120,000
Vehicle Structure Material	Customization options for custom 304L Stainless Steel Structure	\$20,000	\$35,000
Vehicle Structure Material	Customization options for custom 304L Stainless Steel Wheel Wells and Rear Bulkhead	\$3,000	\$5,000
Vehicle Body - Fairings	Customization options for custom length fairings	\$2,000	\$20,000
Powertrain	Customization options for custom powertrain configurations and packages	\$1,000	\$100,000
Cooling System	Customization options for custom radiators, coolants, CAC's and related components	\$250	\$10,000
Axles	Customization options for custom axle configurations and packages	\$200	\$7,500
Wheels and Tires	Customization options for custom wheels and tire configurations	\$100	\$3,000
Air System	Customization options for custom air system components and packages	\$100	\$4,000
Fuel Systems	Customization options for custom Fuel System components and packages	\$100	\$30,000
HVAC	Customization options for custom Heating, Ventillation and Air Conditioning components and packages	\$100	\$15,000
Interior Paneling	Customization options for custom Interior panel material and colors	\$100	\$5,000
Interior Passenger Seating	Customization options for custom seating layouts and ADA equipment.	\$3,000	\$35,000
Interior Passenger Seating	Customization options for custom seating accessories, fabrics and other seat components	\$100	\$10,000
Interior Passenger Assists	Customization options for custom layouts for grab handles, stanchions and other assists	\$100	\$3,000
Interior Driver's Seat	Customization options for custom driver's seat	\$100	\$3,000
Interior- Stop Request System	Customization options for custom changes to passenger stop request system and stanchions	\$100	\$3,000
Interior - Fare System	Customization options for custom farebox and fare collection systems	\$500	\$30,000
Interior - Luggage Racks	Customization options for custom luggage racks	\$1,000	\$10,000
Windows	Customization options for custom windows and window coatings	\$1,000	\$25,000
Exterior - Doors and Panels	Customization options for custom door and access panel packages	\$250	\$25,000
Exterior - Paint	Customization options for custom paint, decal and wrap designs	\$1,000	\$15,000
Exterior Lighting	Customization options for custom exterior lighting configuration and layout	\$100	\$1,000
Interior - Decals	Customization options for custom decals	\$100	\$2,000
Safety - Equipment	Customization options for custom fire suppression and gas detection packages	\$100	\$10,000
Safety - Equipment	Customization options for custom first aid kits, pathogen kits and similar products.	\$25	\$1,000
Extended Warranty	Customization options for custom extended warranty packages	\$250	\$100,000
Training - Manufacturer	Customization options for custom EIDorado National training packages for driver's, maintenance technicians, supervisors and trainers.	\$1,500	\$100,000

Training - OEM Suppliers	Customization options for custom OEM Supplier(Cummins, Allison, Voith, etc.) training packages for driver's, maintenance technicians, supervisors and trainers	\$5,000	\$100,000
Technical Publication Manuals	Customization options for custom vehicle operations and maintenance manual packages	\$1,000	\$50,000
Training Boards and Mockups	Customization options for custom training boards for vehicle subsystems like brakes, air system, powertrain etc.	\$10,000	\$250,000
Tooling and Diagnostic	Customization options for custom tooling and diagnostic equipment packages for vehicle maintenance	\$50	\$100,000